Work Sheet – Marketing

Diploma D Diploma Degree in Business Administration-Marketing (60 Credit Hours) - Work Sheet

Minimum Business Core Requirements (18 credit hours)

| <u>Course</u> <u>Code</u> | <u>Course Title</u> | <u>CR</u> | <u>Pre-Req, ConP</u> | <u>Other</u> Information | <u>Term</u> | <u>Comments</u> |
|------------------------------|--------------------------------------|-----------|---|-----------------------------|-------------|-----------------|
| ACT 200 | Financial Accounting | 3 | Pre: MAT 100 or ConP: MA 161 or MA 223 | | | |
| ECO 200 | Principles of Economics | 3 | Pre: MAT 100 or ConP: MA 130 or ConP: MA 223 | | | |
| BUS 250 | Business Organization and Management | 3 | Pre: ENGL 100 | | | |
| MKT 210 | Principles of Marketing Management | 3 | Pre: ENGL 100 | | | |
| FIN 200 | Managerial Finance | 3 | Pre: ACT 200 | | | |
| BUS 201 | Career Strategies | 3 | Pre: Sophomore | | | |

Business Core Req. Credits Planned (18): _____

Credits Completed: _____

Credits Remaining: _____

ACM reserves the right to change program content, course requirements, materials, course offerings, and/or schedules as deemed necessary.

Marketing Concentration Selective Requirements (18 credit hours)

| | Course Code | <u>Course Title</u> | <u>CR</u> | <u>Pre-Req, ConP</u> | Other Information | <u>Term</u> | <u>Comments</u> |
|------|---|--|-----------|---------------------------------------|-------------------|-------------|-----------------|
| | MKT 330 | Advertising and Promotion | 3 | Pre: MKT 210 , ENGL 106 or ENL 110 | | | |
| | MKT 340 | Marketing Planning and Research | 3 | Pre: MKT 330 | | | |
| | MKT 360 | Professional Selling | 3 | Pre: MKT 210, ENGL 106 or ENL 110 | | | |
| | MKT 380 | Retailing and Merchandising | 3 | Pre: MKT 330 | | | |
| | MKT 390 | Business Marketing Application | 3 | Pre: MKT 330, Sophomore | | | |
| | MKT 395 | Internship in Marketing | 3 | Pre: Sophomore | | | |
| | MKT 350 | Customer Relations and Consumer Behavior | 3 | Pre: MKT 210 | | | |
| | MKT 370 | Digital Marketing | 3 | Pre: MKT 210 | | | |
| Mark | Marketing Concentration Credits Planned (18): Credits Completed: Credits Remaining: | | | | | | |

Math Requirements (6 credit hours):

| | <u>Course</u> <u>Code</u> | <u>Course Title</u> | <u>CR</u> | <u>Pre-Req, ConP</u> | Other Information | <u>Term</u> | <u>Comments</u> |
|------|--|-----------------------------|--------------------|----------------------|--------------------|-------------|-----------------|
| | MAT 100 | Introduction to Mathematics | 3 | None | | | |
| | MAT 150 | Mathematics for Business | 3 | Pre: MAT 100 | | | |
| Math | Math Requirements Credits Planned (6): | | Credits Completed: | | Credits Remaining: | | |

Liberal Arts Requirements (18 credit hours):

English Language and Communication Skills (9 credit hours)

| | <u>Course</u> <u>Code</u> | <u>Course Title</u> | <u>CR</u> | <u>Pre-Req, ConP</u> | Other Information | <u>Term</u> | <u>Comments</u> |
|----|------------------------------|--------------------------------------|-----------|----------------------|----------------------|-------------|-----------------|
| | ENGL 100 | English for Academic Studies | 3 | None | | | |
| | ENL 110 | English Composition | 3 | Pre: ENGL 100 | | | |
| | ENGL 106 | English Composition | 3 | Pre: ENGL 100 | | | |
| or | | | | | | | |
| | COM 114 | Fundamentals of Speech Communication | 3 | Pre: ENGL 100 | | | |

General Education Requirement (9 credit hours)

| <u>Course</u> <u>Code</u> | <u>Course Title</u> | <u>CR</u> | <u>Pre-Req, ConP</u> | <u>Other</u> Information | <u>Term</u> | <u>Comments</u> |
|------------------------------|---------------------|-----------|----------------------|-----------------------------|-------------|-----------------|
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| Liberal Arts Credits Planned (18): | Credits Completed: | Credits Remaining: |
|------------------------------------|--------------------|--------------------|
|------------------------------------|--------------------|--------------------|

Total Credits Required for Degree: 60 Total Credits Planned: _____ Total Credits Completed: _____ Total Credits Remaining: _____